



2019 IMPACT REPORT

Stability, Growth, Community

A Letter From Our Executive Director

I've known about Compass for more than 30 years and have always been impressed by its reputation for innovation. 2019 was no different. In this past year,

- Compass expanded services in our **Pioneer Square Compass Center**, allowing those without a home to get meals, showers, laundry, medical care, banking, housing navigation, and mail in one location.
- We converted all our shelters to an **enhanced model so that guests have a stable place to stay 24-hours a day** with access to help for job placement, housing, and other services.
- We opened Compass on Broadview, a low-income apartment building designed with larger units for families right across the street from a K-8 school. **Our partnerships with the school and with Luther Memorial Church make this a great community for children and youth.**

As you will see in this report, our innovative approach makes a difference. Compass helps its guests make the jump from shelter to housing at a rate higher than almost any other Seattle shelter provider. And once residents are in our housing they stay. We retain residents in housing at a rate above 95%.

After watching Compass from the outside for so long, I'm excited by the opportunity to lead the organization into its 100th anniversary in November 2020. **2020 has been challenging for all of us thus far, but no organization can survive a hundred years without a deep understanding of how to face and overcome obstacles.**

Thank you for supporting us and cheering us on. I hope this report gives you a better sense of how important your support is in creating a community in which all are valued and have the support they need to thrive.



Mary Steele,
Interim Executive Director

Mission, Vision, and Philosophy of Service

In the Lutheran tradition of caring through service, Compass Housing Alliance develops and provides essential services and affordable housing for low-income people and those experiencing homelessness in the greater Puget Sound region.

Our work is grounded in love, humility, and the basic human connection we all share.

We approach our work from a perspective of cultural awareness with curiosity, openness, and non-judgmental attitudes.

We are strong allies and advocates for those whose voices often remain unheard and unheeded.



“ We envision a world in which every person lives in a safe, caring community.

Board of Directors

Paul Hogle, *President*
 Paul Butler, *Vice President*
 Lisa Aplin, *Treasurer*
 David Swartling, *Secretary*

Pastor Kevin Bates
 Jim Borrow
 Patrick Brady
 Pastor Julie Hutson

Adam Khan
 Joon Kim
 Owen Larter
 Doug Love

Maggie McKelvy
 Jonathan Perrino
 Lynne Thompson



“ Here, I was treated with respect, like a person. It's been a while.



We had an impact on over 13,000 people



672

units of affordable housing

288 shelter beds



358

people moved to
permanent housing



5 transitional housing units



1,200 bank accounts
for banking service guests
per month



42% of our guests & residents
are living with a disability



188,931
pieces of mail processed



18,000
showers provided



12,000
loads of laundry

2019 Financials

Budget

Support and Revenue:

\$16,856,953

Operating Expenses:

\$16,867,916



Assets and Liabilities

Total Assets

\$128,464,668

Total Liabilities

\$66,693,820

Total Net Assets

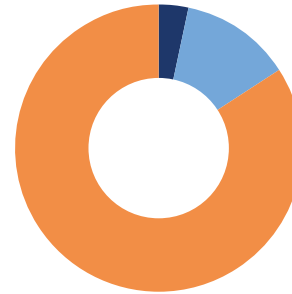
\$61,770,848

Total Liabilities & Net Assets

\$128,464,668

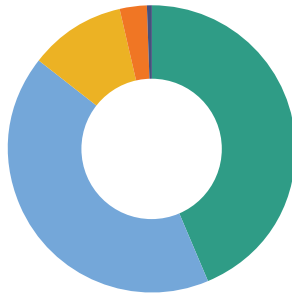
Expenses by Category

Programs	81.7%
Management & General	12.1%
Fundraising	3.4%



Revenue by Category

Rental Income & Fees	43.7%
Government Grants & Contracts	41.9%
Contributions	10.8%
In-Kind Contributions	3%
Investments	.4%



Donors & Supporters

Corporate and Foundation Partners (\$10,000 +)

Amazon
Ballard Rotary Foundation
The Biella Foundation
BNSF Railway Foundation
Capital One
Dick's Drive-Ins, Ltd, LP
The Foster Foundation
Giles W and Elise G Mead Foundation
Historic South Downtown
Homes for Heroes Foundation
Moccasin Lake Foundation
Pioneer Human Services
RealNetworks Foundation
Samis Foundation
The Seattle Foundation
Stillaguamish Tribe of Indians
Wells Fargo Foundation

Volunteers & Faith Communities

Our volunteers and faith community allies give us the strength to meet our mission.

We want to thank all of our volunteers who together put in more than 5,000 hours over the year serving this community.

Faith communities have always been stalwart supporters and 2019 was no different.

We saw an equivalent of \$353,891 worth of in-kind donations.





“ I am privileged to support the work of Compass Housing Alliance because for 100 years the work they’ve done provides tangible support for the vulnerable among us.

Pastor Julie Hutson,
Luther Memorial Lutheran Church,
Compass Housing Alliance Board Member



“ **Compass Housing Alliance,
they did things for me that
I never expected.**

**They helped me think
about a future again.**

In Memoriam

We want to thank one of the more dedicated members of our community who passed in 2019, Bea Polinsky. Bea worked tirelessly with her congregation at Newport Presbyterian Church to collect clothing, hygiene items, and so much more for us over the years.

Each time we would go to pick up a load from Bea, her entire living room was filled with boxes and each was labeled and secured.

Thank you, Beatrice. Your memory and dedication to living your faith through helping others will continue to inspire us.





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